

INTRODUCING HASCO NextServe



Hasco Oil Company is introducing a revolutionary concept for machine shops who are looking to control costs, improve productivity and simplify administrative processes.

Hasco **NextServe** is based on a subscription model where the machine shop pays a fixed monthly rate regardless of fluid usage and includes a number of services that fit the shop's goals.

NextServe has three levels so you can choose the one that best fits your organization.

HOW IT WORKS

Upon an **evaluation of your operation** and goals, the appropriate **plan is selected** and we begin planning the conversion, payment and ordering processes.

Hasco will be responsible for ordering all coolant and way lube, relieving you of that admin burden.

MAKING A PAYMENT

The monthly charge for your plan will be **due on the first of the month via ACH** from your bank account. At the end of the 12-month period, **you may be eligible for rebates if you do not use certain services**, specifically machine cleaning and coolant disposal.

NextServe OFFERING

Coolant

Exact product to be determined after evaluation

Way Lube

Hasco branded way lube

Coolant Analysis

Performed quarterly per machine

Machine Clean Out

Yearly procedure to clean coolant tanks and machine surfaces

Coolant Disposal

Yearly procedure to address degraded coolant

Machine Monitoring

Real time machine data to develop processes to increase productivity

WHY SHOULD I DO THIS?

Cost Control

You can pre-determine specific costs for your operation, removing any variability that can affect your bottom line.

Ease Your Administrative Burden

By not having to issue PO's for fluids or services, you are free to concentrate on other aspects of your business.

Increased Productivity

You can be assured that your fluids will be maintained at optimal levels and services will be provided only when they will maximize productivity.



SILVER

- ▶ Coolant
- ▶ Way Lube
- ▶ Coolant Analysis

PLATINUM

- ▶ Coolant
- ▶ Way Lube
- ▶ Coolant Analysis
- ▶ Machine Clean Out
- ▶ Coolant Disposal
- ▶ Machine Monitoring

GOLD

- ▶ Coolant
- ▶ Way Lube
- ▶ Coolant Analysis
- ▶ Machine Clean Out
- ▶ Coolant Disposal

LET US SERVE YOU NEXT!